

Governor Burgum Proclaims October 1, 2021, as Manufacturing Day in North Dakota

Manufacturing Day in North Dakota Proclamation

Lean Enterprise High Performance Manufacturing Training - Virtual

Beginning November 9, 2021

Impact Dakota is in the process of recruiting and firming up dates for the Lean Enterprise High Performance Manufacturing (LEHPM) training.

The Impact Dakota LEHPM training helps businesses achieve higher profitability by building internal capability and capacity to improve QUALITY, COST, and DELIVERY. This training is based on the Lean Enterprise Certification (LECP) body of knowledge and uses standards developed and judged by the Society of Manufacturing Engineers (SME) in partnership with Association for Manufacturing Excellence (AME) and the Shingo Institute.

The [Flyer](#) provides additional information about the LEHPM training program. The [Commitment Form](#) provides additional information about pricing, registration, training schedule and topics.

For questions, please contact the training instructor Reza Maleki at rezam@impactdakota.com or 701-367-8664.

Gordon Court Joins Impact Dakota

Gordon Court has joined Impact Dakota as a Business Development & Account Executive. He is an experienced sales and marketing professional with 30+ years of successful sales and account management experience in medical, technical, manufacturing, retail, and business to business sales as well as customer focused service.



Introducing Gordon Court

Cybersecurity Risk Management Workshops Held

Impact Dakota hosted a Cybersecurity Workshop Roadshow the week of September 13th. Workshops were held in Fargo, Grand Forks, Minot, and Bismarck. The workshops provided awareness and education for companies who are currently (or those wanting to become) government and/or defense suppliers. Participants learned from cybersecurity experts Jennifer Kurtz of Manufacturers Edge, and Matt Christmann of Ivory.

Following the workshops, Coaching/Mentoring Cohorts will be held virtually. If you weren't able to attend the workshops or cohorts and would like more information, please contact Jodie at Impact Dakota, jodiem@impactdakota.com or 701-712-1646, as other opportunities are available.

The workshops/cohorts registration fees are covered by a UND Center for Innovation OLDDC-OEA Grant.

How Healthy Is Your Organization?

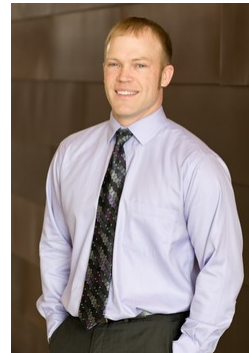
Companies are challenged with continuously reducing cost, increasing flexibility, and decreasing lead times while still providing their customers with high-quality products. In an effort to help North Dakota's manufacturers, Impact Dakota is expanding its on-site, no-cost assessment of your manufacturing business to identify and discuss opportunities that can help with improved productivity of your resources. The approach to this assessment is based on principles of LEAN manufacturing which focuses on reduction of wastes helping companies achieve higher levels of productivity in their production and operations.

Manufacturing Health Assistance

MANUFACTURING *in Lehman's Terms*

Incentives 101: Sales Tax Exemption for Manufacturing or Equipment

The economy appears to be booming in North Dakota with many manufacturers looking to relocate their businesses in North Dakota, start anew, or expand. It is currently estimated that there are \$25 Billion worth of primary sector opportunities looking at North Dakota. I think we are seeing a post Covid-19 expansion as a result of a congested supply chain and OEMs looking to source product in the US coupled with North Dakota's business friendly environment and attractive business incentives. In previous newsletter, I have covered some of the low interest financing and tax incentives available to businesses looking to expand into North Dakota. I would be remiss, however, if I didn't include the Sales Tax Exemption for Manufacturing or Recycling Machinery and Equipment and Primary Sector Business Computer and Telecommunication Equipment. For this audience, I am going to primarily cover this incentive as it pertains to the manufacturing and equipment.



Dave Lehman
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Click here to read Lehman's Terms

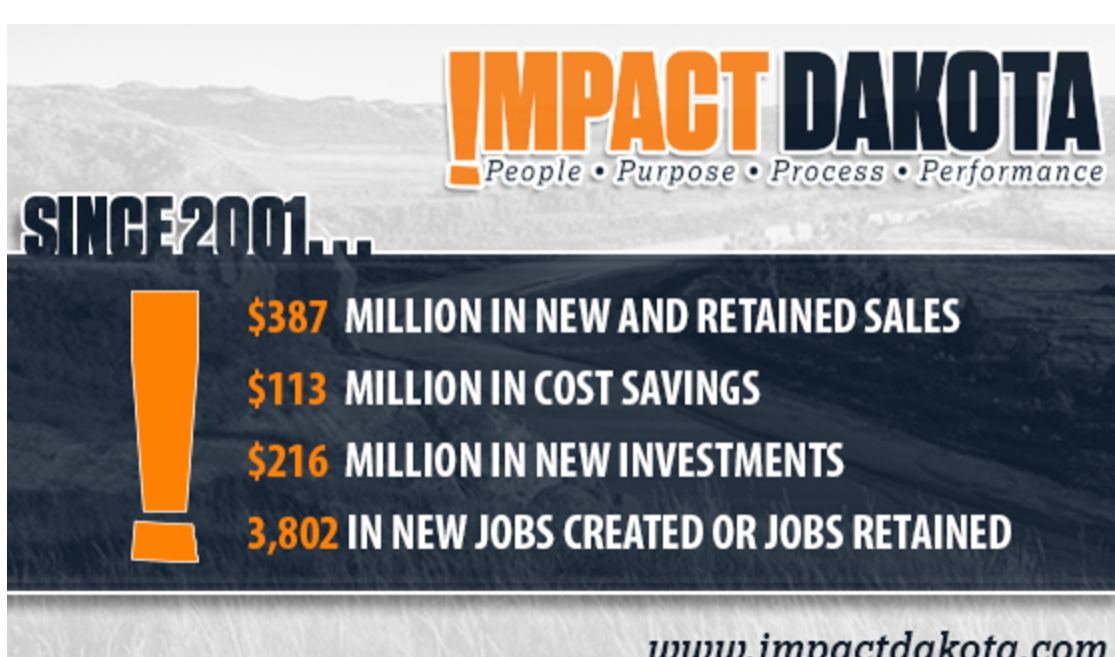
Supply Chain Scouting System

Impact Dakota is partnering with NIST Manufacturing Extension Partnership (NIST MEP) and our nationwide network of 50 other MEP Centers across the U.S. and Puerto Rico to help solve supply chain gaps encountered by manufacturers, government entities, and critical service providers.

Do you have a gap? Are you able to fill a gap?

Please click on the button below to learn more about the system, or [CLICK HERE TO VIEW THE CURRENT LIST OF NEEDS!](#)

Learn About Supplier Scouting



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Impact Dakota is the official representative of the MEP National Network in North Dakota.

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