IMPACT DAKOTA News
People • Purpose • Process • Performance

Study Finds More Than 14:1 Return On Manufacturing Extension Program

A new study of the Manufacturing Extension Partnership, or MEP, part of the National Institute of Standards and Technology, finds that the program generates an economic and financial return of more than 14:1 for the $140 million the federal government spends on it per year. The Upjohn Institute study, looking at fiscal year 2018, follows up on an Institute study for 2017 finding a similar return.

MEP centers help small and medium-size manufacturing businesses with product development, tools and resources for business expansion, and business continuity planning, letting the business save money to invest in the economy by creating jobs, increasing earnings and expanding the tax base.

The study is consistent with Upjohn Institute research finding that customized business services such as manufacturing extension can be 10 times as effective as tax incentives in creating local jobs. Communities that invest in customized services for local businesses perform better than those relying on business tax cuts or tax incentives.

> **Click here to download the Study**

Do you use Email or the Internet? If so, you are at risk for a Cyberattack.

All manufacturers either are or should be talking about cybersecurity risks and what actions are needed to reduce or eliminate those risks to protect your and your customers' intellectual property, as well as your employees' confidential information. Some manufacturers have DOD/DFARs requirements that invoke NIST.SP.800-171 Standard compliance or customer flow down cybersecurity requirements, but any organization that uses email or the internet is at risk of being a victim of cybercrimes.

Too many small and medium manufacturers incorrectly assume they have nothing worth stealing or that their current IT firewalls, hardware and software, have them protected. This could not be further from the facts.

> **Click Here to Read Full Story.**

News for Exporters

Mexico: General Import and Export Tax Law effective June 1

On October 23, 2018, the Mexican Government published in its Official Gazette an amendment to Annex 2.4.1. (known as the "NOM Annex") of the "General Import and Export Tax Law," which identifies the HS codes of imported products subject to NOM compliance. The key change is that the importer can no longer use the exceptions listed in Article 10, Section VII (products imported for the company's own use) and section VIII (products that will be used for professional use, industrial or manufacturing process) to import the product without a compliance certificate. An extension was granted by the Secretariat of Economy to comply with this amendment and the change will be effective on the first working day of June 2019. We encourage U.S. companies to work with their Mexican importer to confirm if their product must comply with mandatory NOM certification.

For further questions, please contact: sylvia.montano@trade.gov.

UPCOMING EVENTS

Intense Innovation

Intense Innovation Workshop

Dickinson - September 25 • Grand Forks - September 26
Registration Deadline - September 17th

Business profitability and sustainability can be dramatically improved through innovation. This workshop teaches personal innovation skills, innovative idea creation, and a process for implementation.

You will learn how to identify and develop innovation skills, create new ideas for products and processes, explore the "Plan Do Study Act" cycle, and develop an action plan for moving forward.

This workshop includes a hands-on simulation and exercises that provide a visual and physical understanding of the importance of innovation in a business.

> **Click here to register for Workshop**

2019 Kentucky Lean Study Mission
October 21 - October 24, 2019

Save the DATE!

Discover first-hand what is at the heart of the lean business model through a series of gemba walks, talks, and peer networking. You will be able to see the tools and systems of operational excellence in action. The various companies and manufactures we visit will demonstrate fundamental practices such as 5S, visual management, problem solving, standardized work, quality at the source, safety, continuous flow, intelligent automation, and much more.

> **Click Here for Kentucky Trip Info**

Northrop Grumman, in collaboration with the USC Center for Economic Development, is offering free cybersecurity training to small businesses through an Air Force Small Business Office Mentor Protégé Program.

NORTHROP GRUMMAN   U.S. AIR FORCE   USC University of Southern California

Cybersecurity Workshop Training – DFARS 204.73 / NIST SP 800-171
July 9 - Grand Forks, ND

The primary purpose of the one-day 8-hour workshop is to ensure that small businesses are aware of the cybersecurity requirements mandated under Defense Federal Acquisition Regulations Supplement (DFARS) Subpart 204.73. They will focus on understanding the risks associated with safeguarding controlled unclassified DoD information.

The workshop will focus on the groups of controls from NIST SP 800-171, with examples highlighting what happens when these controls are not implemented. By the end of the workshop, you will become familiar with all 110 controls and be able to better identify the areas where you may need greater focus to meet the DoD's cybersecurity expectations.

> **Click here for the details and registration.**

Doing Business with Defense Logistics Agency (DLA)
Monthly Webinars

Defense Logistics Agency (DLA) supplies 86 percent of the military's spare parts and nearly 100 percent of fuel and troop support consumables, manages the reutilization of military equipment, provides catalogs and other logistics information products and offers document automation and production services to a host of military and federal agencies. DLA consolidates requirements by supply chain and procures items in sufficient quantities to meet our customers' projected needs. Many of DLA's procured items are delivered directly from a commercial vendor. Other items are stored and distributed through a system of worldwide depots.

The purpose of this webinar is to give a more comprehensive overview about DLA and what the Office of Small Business Programs can do. We also give an overview of our major supply chains and provide information on how you can reach out to those offices for their requirements.

HOW TO REGISTER:
1. Visit the DLA Small Business Website. https://www.dla.mil/smallbusiness/calendar/

2. Choose a date and click on the associated Small Business Webinar link

3. Follow the instructions provided

NOTE: The webinars will be held using Adobe Connect. For more information on Adobe Connect, visit Adobe's website.

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