

# LECP

Lean Enterprise Certification Program



## Beginning in January!

January 14 - Dickinson  
January 28 - Fargo

The next session of the Lean Enterprise Certification Program is scheduled to start **January 14th** in Dickinson, and **January 28th** in Fargo, ND.

Lean Certification is an evolutionary journey where your knowledge and experience work together to create a depth of expertise upon which you can keep building. It weaves innovative ways of thinking and doing business with real-world applications and results. Lean Certification not only helps you attain the knowledge, it validates it. It is the only nationally recognized Lean Certification program; using standards developed and judged by the Society of Manufacturing Engineers (SME) in partnership with Association for Manufacturing Excellence (AME) and the Shingo Institute.

[If you are interested in participating in this LECP training, please click here to read more about the program.](#)

If you have questions, please contact:  
Dickinson: David at 701-202-7876, [davida@impactdakota.com](mailto:davida@impactdakota.com)  
Fargo: Reza at 701-367-8664, [rezam@impactdakota.com](mailto:rezam@impactdakota.com)



**Click here for information!**

*Beginning during the first quarter of 2020!*

- Are you struggling to take your product international?
- Are you turning away sales inquiries from potential international customers because you don't know how to handle them?
- Are you frustrated by the lack of direction in your international sales?

ExporTech is the program for you. The program combines group workshops with individual coaching for each company, leading to an export plan in just 10 weeks. The peer group model, limited to leaders from 4-8 companies, maximizes impact and propels action. The innovative customized workshops help companies extract the specific information they need. Finally, the program builds connections to a team of export organizations that help participating companies go-to-market and implement their export growth plans.

[Click here for a flyer.](#)  
[Click here for an application.](#)

## 5 Ways to Embrace Industry 4.0

While many companies are pursuing Industry 4.0 projects, not everyone is scaling their efforts to the point where they can begin realizing the business advantages promised by these new technologies. Here are five principles you can use to embrace Industry 4.0 and start reaping the rewards these technologies promise — no matter what size your company.

[Embrace Industry 4.0](#)

## Part-Design Possibilities Enabled by Additive Manufacturing

Innovative manufacturers are starting to use additive manufacturing (AM) to support a strategic approach to product design. This means specifying performance parameters and employing AM to support optimal design, part geometry and material selection, opening new doors to what's possible. Learn more about this approach to part design with this account from senior design engineer Dave Pierson of MAGNET, part of the MEP National Network™.

[Learn About AM's Possibilities](#)



### OFFICE SPACE AVAILABLE FOR LEASE

Impact Dakota is looking for someone to take over our lease, with the potential for a longer term lease available.

- Located in the Apex Business Center (4141 S. 38th St. Fargo, 58104)
  - 1,800 square feet available
  - Ground Floor
  - Ample Parking
- Individual Offices, Conference Room, Breakroom, Restroom, Reception Area

Call DeAnn at 701-354-0977 for more information.

[CLICK HERE FOR BROCHURE!](#)

## Mark Your Calendar

UPCOMING EVENTS  
Please [click here to register](#) or for more information on the following events.

[Lean Enterprise Certification Program](#)  
Dickinson - January 14  
Fargo - January 28

[ExporTech](#)  
Beginning February 12

[Women's Business Conference](#)  
Jamestown - March 12

## MANUFACTURING in Lehman's Terms



Dave Lehman  
[dlehman@nd.gov](mailto:dlehman@nd.gov)  
701-226-0309

## Incentives 101: New Jobs Training

North Dakota currently has one of the lowest unemployment rates in the nation. Although it's a testament to our business growth and great for job seekers looking to land jobs in North Dakota, it can pose challenges for businesses in the state.

[Click Here to Read Full Story.](#)

## Making an Impact Since 2001 ...

Client Results\*

» **\$357** MILLION IN NEW AND RETAINED SALES

» **\$109** MILLION IN COST SAVINGS

» **\$204** MILLION IN NEW INVESTMENTS

» **3,605** JOBS - CREATED OR RETAINED

\*Determined by an independent third-party survey.



Combining Lean Enterprise Certification Program and Quick & Easy Kaizen generated \$153,000 in savings and 243 implemented ideas.

**BORDERTOWN RETAIL SYSTEMS**  
CONNECTING PEOPLE TO PRODUCTS

Job Instruction Training enabled 75% reduction in set-up time and 50% reduction in deviations from standard procedures.

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Impact Dakota is the official representative of the MEP National Network in North Dakota.

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