

# MEPNN Supplier Scouting Opportunity Synopsis

## Section 1: General Information

|                    |                                                                                                                                                                                                                                   |
|--------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Scouting Number    | 2025-359                                                                                                                                                                                                                          |
| Item to be Scouted | Cross Section Polisher                                                                                                                                                                                                            |
| Days to be scouted | 30                                                                                                                                                                                                                                |
| Response Due By    | 12/19/2025                                                                                                                                                                                                                        |
| Description        | The Agency needs to purchase a cross section polisher as a commercial off the shelf item. This instrument supports sample preparation of field pipes for analysis using the Scanning Electron Microscope (SEM). The cross section |

## Section 2: Technical Information

|                                                                                               |                                                                                                                                                                                                                                                                                                                                                               |
|-----------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Type of supplier being sought                                                                 | Manufacturer                                                                                                                                                                                                                                                                                                                                                  |
| Reason                                                                                        | BABA                                                                                                                                                                                                                                                                                                                                                          |
| Describe the manufacturing processes (elaborate to provide as much detail as possible)        | The Agency research staff expect an instrument that shall meet or exceed what the current instrument can accomplish. Training shall be included at installation for the research staff. The instrument purchase shall include a minimum of 1 year warranty which covers all travel, parts and labor if service is required. See attached product description. |
| Provide dimensions / size / tolerances / performance specifications for the item              | The minimum specifications are as follows: <ul style="list-style-type: none"><li>• Instrument shall include a programable user interface to customize milling</li></ul>                                                                                                                                                                                       |
| List required materials needed to make the product, including materials of product components | Product is a precision scientific instrument consisting of multiple components, please refer to the attached product description for preferred for protection and fine surfacing of samples                                                                                                                                                                   |
| Are there applicable certification requirements?                                              | No                                                                                                                                                                                                                                                                                                                                                            |
| Are there applicable regulations?                                                             | No                                                                                                                                                                                                                                                                                                                                                            |
| Are there any other standards, requirements, etc.?                                            | No                                                                                                                                                                                                                                                                                                                                                            |
| Additional Technical Comments                                                                 | N/A                                                                                                                                                                                                                                                                                                                                                           |

## Section 4: Business Information

|                                                                         |                                                                                                                                                                                                                                         |
|-------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Estimated potential business volume                                     | According to USASpending between 2020 and 2024 the total federal dollars obligated to ion mill type instruments was \$1.2 million (8 units). Other purchasers/users of the item would include universities and other research entities. |
| Estimated target price / unit cost information (if unavailable explain) | \$77,000 see attached product quote from JEOL.                                                                                                                                                                                          |
| When is it needed by?                                                   | Immediate                                                                                                                                                                                                                               |
| Describe packaging requirements                                         | Individually wrapped on pallet.                                                                                                                                                                                                         |
| Where will this item be shipped?                                        | Cincinnati, OH                                                                                                                                                                                                                          |

## Additional Comments

|                                                       |                                                                                         |
|-------------------------------------------------------|-----------------------------------------------------------------------------------------|
| Is there other information you would like to include? | Attached quote (SQC016134_1) and product description from JEOL (JEOL Ion Mill Brochure) |
|-------------------------------------------------------|-----------------------------------------------------------------------------------------|

Solutions for Innovation

# **CROSS SECTION POLISHER™**

IB-19540CP

# **COOLING CROSS SECTION POLISHER™**

IB-19550CCP



JEOL Ltd.

# CROSS SECTION POLISHER™ ~ user-friendly

Easy setup by following the flowchart on the control panel. Preset function for saving and recalling process conditions tailored to specific applications or specimen types.

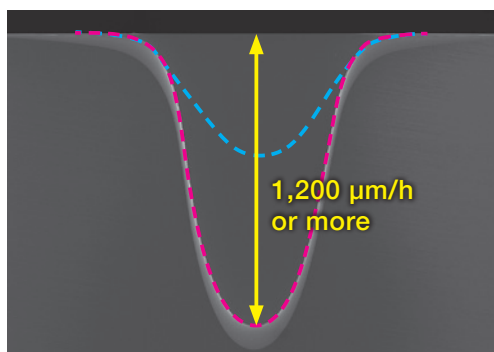


Electronic component

Cross section

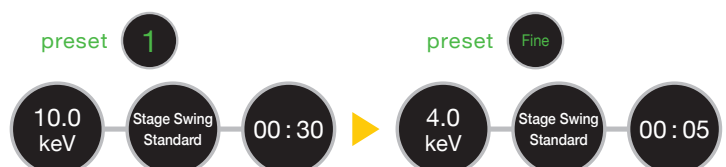
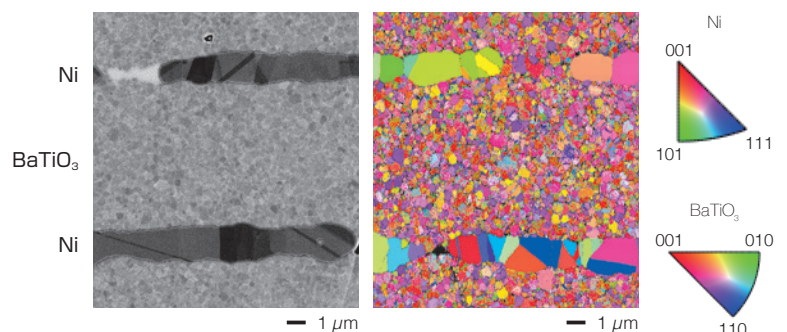
## High throughput ion source ~ standard milling rate 1,200 $\mu\text{m}/\text{h}$ ~

High throughput ion source is equipped as standard. The ion current density has been improved by optimizing the ion-source electrode and increasing the accelerating voltage.



Specimen: Silicon wafer  
Ion energy: 10 keV, Milling time: 1 hour

A high-quality cross section of a ceramic capacitor can be rapidly prepared. The crystal grains of Ni and  $\text{BaTiO}_3$  are clearly visible in the cross section. Furthermore, the crystal orientation of both Ni and  $\text{BaTiO}_3$  can be confirmed using EBSD (Electron Backscatter Diffraction).



# ably and remote control enabled ~

Connect to LAN for remote access and control through a web browser.  
Monitor and adjust the milling process over multiple CPs.

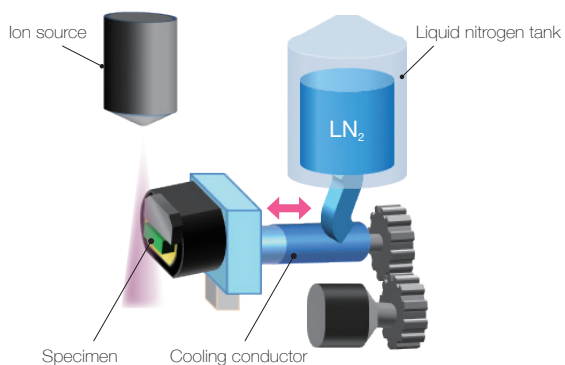


Life science

Cross section

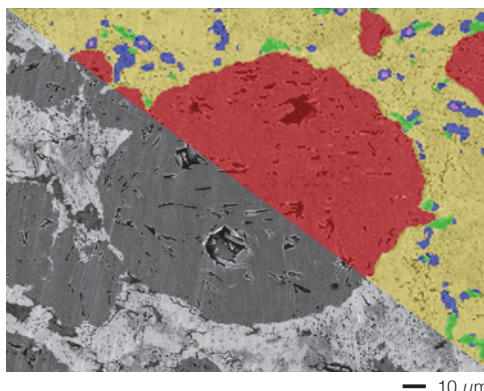
Cooling

High throughput cooling system  
~ auto cooling and auto return to room temperature ~



- ✓ It is possible to continuously mill for 8 hours at  $-120^{\circ}\text{C}$ .
- ✓ Cooling temperature is controlled, and consumption of liquid nitrogen is reduced by repeated connection/retraction of the cooling conductor.
- ✓ Specimen exchange can be performed even when the liquid nitrogen is present.

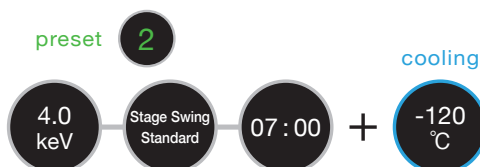
The cooling system enables cross section milling of a heat-sensitive zinc supplement. Through EDS phase analysis, it can be confirmed that there are three phases containing Zn.



Main elements of each phase\*

- Red: C, O
- Yellow: C, O, Zn
- Blue: C, O, Zn, Si
- Green: C, O, Zn, Ca
- Pink: O, C, Si

\*Elements are listed according to their quantitative values



| Specification                                                     | Standard model IB-19540CP                                                                                                                                                     | Cooling model IB-19550CCP                                               |
|-------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------|
| Ion energy                                                        | 2 to 10 keV                                                                                                                                                                   |                                                                         |
| Milling speed                                                     | 1,200 $\mu\text{m}/\text{h}$ or more* <sup>1</sup>                                                                                                                            |                                                                         |
| Specimen swing function                                           | Auto specimen swing by $\pm 30^\circ$ , Angle setting swing                                                                                                                   |                                                                         |
| Auto milling start mode                                           | <input type="radio"/>                                                                                                                                                         | <input type="radio"/>                                                   |
| Auto cooling start mode /<br>Auto return to room temperature mode | —                                                                                                                                                                             | <input type="radio"/>                                                   |
| Specimen stage ultimate cooling temperature                       | —                                                                                                                                                                             | -120 °C or less                                                         |
| Cooling temperature range                                         | —                                                                                                                                                                             | -120 to 0 °C                                                            |
| Specimen cooling time to reach -100 °C                            | —                                                                                                                                                                             | Within 75 min                                                           |
| Specimen cooling retention time                                   | —                                                                                                                                                                             | 8 h or more                                                             |
| Pre-cooling function                                              | —                                                                                                                                                                             | <input type="radio"/>                                                   |
| Intermittent milling mode                                         | Can set Ion beam irradiation cycle time (ON: 1 to 999 sec, OFF: 1 to 999 sec)                                                                                                 |                                                                         |
| Fine milling mode                                                 | Milling conditions automatically switched                                                                                                                                     |                                                                         |
| Large-area cross section milling mode                             | Maximum milling width: 8 mm (with optional Large Area Milling Holder)                                                                                                         |                                                                         |
| Large-area planar surface milling mode                            | <input type="radio"/> (with optional Large Specimen Rotation Holder IB-11550LSRH)                                                                                             |                                                                         |
| Maximum specimen size<br>(cross section milling)                  | 11 mm (W) $\times$ 8 mm (L) $\times$ 3 mm (T) (with standard holder)<br>25 mm (W) $\times$ 15 mm (L) $\times$ 10 mm (T) (with optional Large Area Milling Holder IB-11730LMH) |                                                                         |
| Maximum specimen size (planar surface milling)                    | 40 mm (Dia.) $\times$ 15 mm (T) (with optional Large Specimen Rotation Holder IB-11550LSRH)                                                                                   |                                                                         |
| Specimen movements                                                | X-axis: $\pm 6$ mm, Y-axis: $\pm 2.5$ mm                                                                                                                                      |                                                                         |
| Operation                                                         | Touch panel, 8.4 inch display                                                                                                                                                 |                                                                         |
| Positioning for milling                                           | Milling position is adjustable with a camera or optical microscope                                                                                                            |                                                                         |
| Positioning camera (magnification)                                | Approx. $\times 70$ (on 8.4 inch display)                                                                                                                                     |                                                                         |
| Monitoring camera (magnification)                                 | Approx. $\times 20$ to $\times 100$ (on 8.4 inch display) (option: IB-14530MCAM)                                                                                              |                                                                         |
| Preset function                                                   | <input type="radio"/>                                                                                                                                                         |                                                                         |
| Remote control function                                           | <input type="radio"/>                                                                                                                                                         |                                                                         |
| Dimension and weight<br>(Basic unit)                              | 587.2 mm (W) $\times$ 802.5 mm (D) $\times$ 429.3 mm (H)<br>Approx. 69 kg                                                                                                     | 692 mm (W) $\times$ 802.5 mm (D) $\times$ 527.5 mm (H)<br>Approx. 74 kg |
| Dimension and weight<br>(diaphragm pump)                          | 140 mm (W) $\times$ 264 mm (D) $\times$ 141 mm (H)<br>Approx. 4.4 kg                                                                                                          |                                                                         |

| Installation Requirements |                                                                                                              |
|---------------------------|--------------------------------------------------------------------------------------------------------------|
| Power supply              | Single phase AC100 to 240 V, 50/60 Hz, Allowable input voltage fluctuation: $\pm 10$ V, Rating: 15 A or more |
| Maximum power consumption | 650 VA                                                                                                       |
| Grounding terminal        | 100 $\Omega$ or less, One                                                                                    |
| Argon gas                 | Purity: 99.9999% or more (recommendation)<br>Pressure: 0.1 to 0.2 MPa (1.0 to 2.0 kgf/cm <sup>2</sup> )      |
| Room temperature          | 15 to 25 °C                                                                                                  |
| Room humidity             | 30 to 60% (no condensation)* <sup>2</sup>                                                                    |

\*<sup>1</sup> Milling of 1 h, Si equivalent, Edge distance: 100  $\mu\text{m}$

\*<sup>2</sup> If you want to install the instrument in an environment that does not satisfy the installation requirements, contact your JEOL sales representative.

\* Specifications subject to change without notice.

Certain products in this brochure are controlled under the "Foreign Exchange and Foreign Trade Law" of Japan in compliance with international security export control. JEOL Ltd. must provide the Japanese Government with "End-user's Statement of Assurance" and "End-use Certificate" in order to obtain the export license needed for export from Japan. If the product to be exported is in this category, the end user will be asked to fill in these certificate forms.



**Quotation No. SQC016134\_1**

**Date: 11/19/2024**

*Quotation is valid for 30 days*



Cross Section Polisher

**IB-19530CP**

*Instrument:*

**IB-19530CP**

**Cross Section Polisher**

*Prepared for:*

**Christina Bennett-Stamper**

**U.S. Environmental Protection Agency,**

**(Cincinnati,**

**26 Martin Luther King Drive West**

**Cincinnati, OH 45220**

*Bid No.: IB-19530CP (without trade-in)*

*JEOL Contact:*

**Bill Powell**

**Senior Sales Manager**

**wpowell@jeol.com**

**978-764-2397**

**Sales Administration Support:**

**SalesAdmin@jeol.com**

**978-535-5900**



**JEOL USA, Inc.**

**11 Dearborn Rd, Peabody, MA 01960**

**T 978-535-5900 • F 978-536-2221 • [www.jeolusa.com](http://www.jeolusa.com)**



# IB-19530CP

## Quotation

11 Dearborn Rd Peabody, MA 01960 Phone: 978-535-5900 Fax: 978-536-2221

Christina Bennett-Stamper  
bennett-stamper.christina@epamail.epa.gov  
U.S. Environmental Protection Agency, (Cincinnati,  
26 Martin Luther King Drive West  
Cincinnati, OH 45220

Quotation No.: SQC016134\_1

Quotation Date: 11/19/2024

Quoted Price Valid for 30 Days

| Line | Qty | Description                                            | Ext. Price  |
|------|-----|--------------------------------------------------------|-------------|
| 1    | 1   | IB-19530CP: Cross Section Polisher                     | \$82,800.00 |
| 2    | 1   | JU2006558: SAMPLE BLOCK HOLDER - SET OF 5              | \$760.00    |
| 3    | 1   | JU2012801: 20 x 12 x 4 T BRASS SAMPLE BLOCK - SET OF 5 | \$115.00    |
| 4    | 3   | 804437742: Shield Plate, Mask, Magnetic                | \$483.00    |
| 5    | 3   | 804448248: Shield Plate, Mask, Non-Magnetic            | \$678.00    |

**Sub Total Amount:**

**\$84,836.00**

|                      |                     |
|----------------------|---------------------|
| <b>Discount:</b>     | <b>(\$8,836.00)</b> |
| <b>Freight:</b>      | <b>\$1,000.00</b>   |
| <b>Total Amount:</b> | <b>\$77,000.00</b>  |

All Prices are in US Dollars.

Please send your Purchase Order to [salesadmin@jeol.com](mailto:salesadmin@jeol.com)

**Freight Terms:** FCA: DESTINATION, LOAD DOCK  
**Estimated Delivery:** Estimate Delivery TBD  
**Payment Terms:** 90% Net 30 days after Delivery  
10% Net 30 days after Acceptance  
**Acceptable forms of Payment:** Check, Wire or ACH

### Basic Terms & Conditions:

Prices quoted do not include any applicable sales and/or use taxes.

JEOL manufactured equipment is guaranteed against defects in workmanship and component failure for a period of one year from the date of customer's first use of the instrument. In the event that installation and/or acceptance is delayed by the Customer but not by JEOL, the warranty period will begin 60 days after the agreed upon delivery date. Under this warranty policy the labor necessary to repair the instrument and all parts (except consumables) are provided by JEOL at no cost to the Customer. JEOL reserves the right to repair or replace components at their sole discretion. The warranty does not cover components which have been damaged through misuse or accident on the part of the buyer nor does it include components which have been modified by the customer.

Third Party electrical/safety inspection, if required, would add to the promised delivery schedule, and the cost of inspections and any required physical modifications to the instrument would be borne by the buyer.

JEOL USA will hold the instrument for up to 30 days past the agreed delivery date. In the event that the customer's intended room is not ready, JEOL will deliver the instrument to an appropriate storage or temporary facility provided by the customer.

## **JEOL USA, Inc. Budgetary Quotation**

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JEOL USA, Inc.  
[salesadmin@jeol.com](mailto:salesadmin@jeol.com)

| Line | Qty | Detailed Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | Ext. Price  |
|------|-----|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------|
| 1    | 1   | <b>IB-19530CP: Cross Section Polisher</b><br><b>CROSS-SECTION POLISHER</b><br>A specimen preparation device for SEM utilizing a broad Ar ion beam. The instrument consists of a chamber evacuated by a TMP, ion gun, masking plate, and specimen stage that supports X-Y movement and angle control. The ion source has a variable voltage up to 8kV, as well as intermittent milling function for preparation of beam sensitive samples. The instrument features touch panel controls for ion beam operational setup and stage control, as well as a CCD camera for sample positioning and alignment. The Ar gas flow and ion beam current are regulated via a mass-flow controller. Instrument can be optionally configured with a CCD camera for direct specimen observation during the milling process using an LCD touch panel.<br><br>Milling speed: 500 µm/h (8 kV, 100 µm from edge)<br>Includes direct drive rotary pump. | \$82,800.00 |
| 2    | 1   | <b>JU2006558: SAMPLE BLOCK HOLDER - SET OF 5</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | \$760.00    |
| 3    | 1   | <b>JU2012801: 20 x 12 x 4 T BRASS SAMPLE BLOCK - SET OF 5</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | \$115.00    |
| 4    | 3   | <b>804437742: Shield Plate, Mask, Magnetic</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | \$483.00    |
| 5    | 3   | <b>804448248: Shield Plate, Mask, Non-Magnetic</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | \$678.00    |