

MEPNN Supplier Scouting Opportunity Synopsis

Section 1: General Information

Scouting Number	2025-241
Item to be Scouted	Polyethylene Terephthalate (PET) Felt Thermoforming
Days to be scouted	30
Response Due By	08/22/2025
Description	Looking for a manufacturer who deals with PET Felt Thermoforming.
State item to be used in	New York

Section 2: Technical Information

Type of supplier being sought	Manufacturer
Reason	Re-shore
Describe the manufacturing processes (elaborate to provide as much detail as possible)	Thermoforming, but specifically using PET Felt as the material and not plastic. The process is merely identical. Also would require some cutting and drilling.
Provide dimensions / size / tolerances / performance specifications for the item	40" and 20" diameter conical shaped pieces. Drawings would be given to the selected manufacturer.
List required materials needed to make the product, including materials of product components	PET Felt. Tooling ideally made from ren to keep tooling costs low.
Are there applicable certification requirements?	Yes
Certification(s) required	UL
Are there applicable regulations?	No
Are there any other standards, requirements, etc.?	No
Additional Technical Comments	

Section 4: Business Information

Estimated potential business volume	500 units per year right now across 2 different colors - 250 each for each color. This is part of a newly launched collection that is seeing some solid growth. We expect that number to increase over time.
Estimated target price / unit cost information (if unavailable explain)	Current cost is \$12 for the 20" diameter and \$20 for the 40" diameter, but these are chinese prices. We are looking to bring this manufacturing back to the U.S. and recognize the price will be higher. Please make us a reasonable offer, and we will see what we are comfortable with.
When is it needed by?	Immediately.
Describe packaging requirements	Each piece wrapped in a plastic bag. Can be bulk packed in boxes 10-20 at a time.
Where will this item be shipped?	Shipped to us in NY, and then shipped to customers globally.

Additional Comments

Is there other information you would like to include?	Drawings are available for the pieces and price is negotiable.
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