

MEPNN Supplier Scouting Opportunity Synopsis

Section 1: General Information

Scouting Number	2025-239
Item to be Scouted	Glass Globes for LED Light Fixtures
Days to be scouted	30
Response Due By	08/22/2025
Description	Borosilicate cast glass pieces for LED wall sconces and flushmounts. Vendor also needs to have the ability to frost and paint some faces of the glass. Samples can be provided from current stock.

Section 2: Technical Information

Type of supplier being sought	Manufacturer
Reason	Re-shore
Describe the manufacturing processes (elaborate to provide as much detail as possible)	May include but is not limited to glass melting, pressing and/or pouring, cooling, and annealing
Provide dimensions / size / tolerances / performance specifications for the item	for cast glass, roughly 5x5x3 inch pieces. for pressed glass, roughly 9", 15", and 19" diameter. Drawings supplied with Non-disclosure agreement.
List required materials needed to make the product, including materials of product components	Borosilicate glass
Are there applicable certification requirements?	Yes
Certification(s) required	UL
Are there applicable regulations?	No
Are there any other standards, requirements, etc.?	No
Additional Technical Comments	Need to hit quality thresholds to reduce bubble count and size within the glass.

Section 4: Business Information

Estimated potential business volume	20,000 pieces per year across all variations
Estimated target price / unit cost information (if unavailable explain)	cast glass pieces - \$15. Pressed glass pieces up to \$50
When is it needed by?	Immediately.
Describe packaging requirements	Individually wrapped in bubble wrap, within a single brown cardboard box.
Where will this item be shipped?	We will take delivery in NY, and then ship globally to customers around the world.

Additional Comments

Is there other information you would like to include?	We would like to order Minimum Order Quantities (MOQ)s of around 200-300 pieces at a time. Price is negotiable, but we would like to get as close to possible to the targets.
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