MEPNN Supplier Scouting Opportunity Synopsis

Section 1: General Information		
Scouting Number	2025-035	
Item to be Scouted	Variable Refrigerant Flow (VRF) Systems	
Days to be scouted	30	
Response Due By	03/07/2025	
Description	Looking for BABA compliant VRF systems for multiple 45 unit housing developments	
Notify Requester Immediately		
State item to be used in	Maine	

Section 2: Technical Information		
Type of supplier being sought	Distributor	
Reason	BABA	
Describe the manufacturing processes (elaborate to provide as much detail as possible)	Electrical / Mechanical Assembly	
Provide dimensions / size / tolerances / performance specifications for the item	Building shall be heated and cooled with Variable Refrigerant Flow (VRF) heat pumps using hyper-heat technology permitting them to provide adequate heat at -22° outdoors. Outdoor condensing units shall serve multiple areas with heat recovery capability to permit individual zone control and facilitate simultaneous heating and cooling. VRF air handlers will be wall mounted cassettes This is an example of what we are looking for: https://www.mitsubishicomfort.com/products/smart-multi	
List required materials needed to make the product, including materials of product components	Various as needed/required	
Are there applicable certification requirements?	Yes	
Details	Needs to be BABA compliant.	
Are there applicable regulations?	No	
Are there any other stndards, requirements, etc.?	Yes	
Details	Meet American Society of Heating, Refrigerating and Air-Conditioning Engineers (ASHRAE) and International Building Codes (IBC) requirements	
NAICS 1	236116 New Multifamily Housing Construction (except For-Sale Builders)	
NAICS 2		
Additional Technical Comments		

Section 4: Business Information		
Estimated potential business volume	10 Multifamily housing projects in the state of Maine	
Estimated target price / unit cost information (if unavailable explain)	\$50,000 - we usually spend about 1.3 million on our Mechanical Systems so many parts and components are lumped into that price	
When is it needed by?	August 2025	

Describe packaging requirements	in boxes so that they do not break.
Where will this item be shipped?	Biddeford, ME

Additional Comments	
Is there other information you would like to include?	Housing and Urban Development, U.S. Department of Looking for general building supplies for HVAC in multifamily housing that are BABA compliant. For information related to BABBA requirements please contact: Maggie Stanley mstanley@westbrookdevelopmentcorp.org