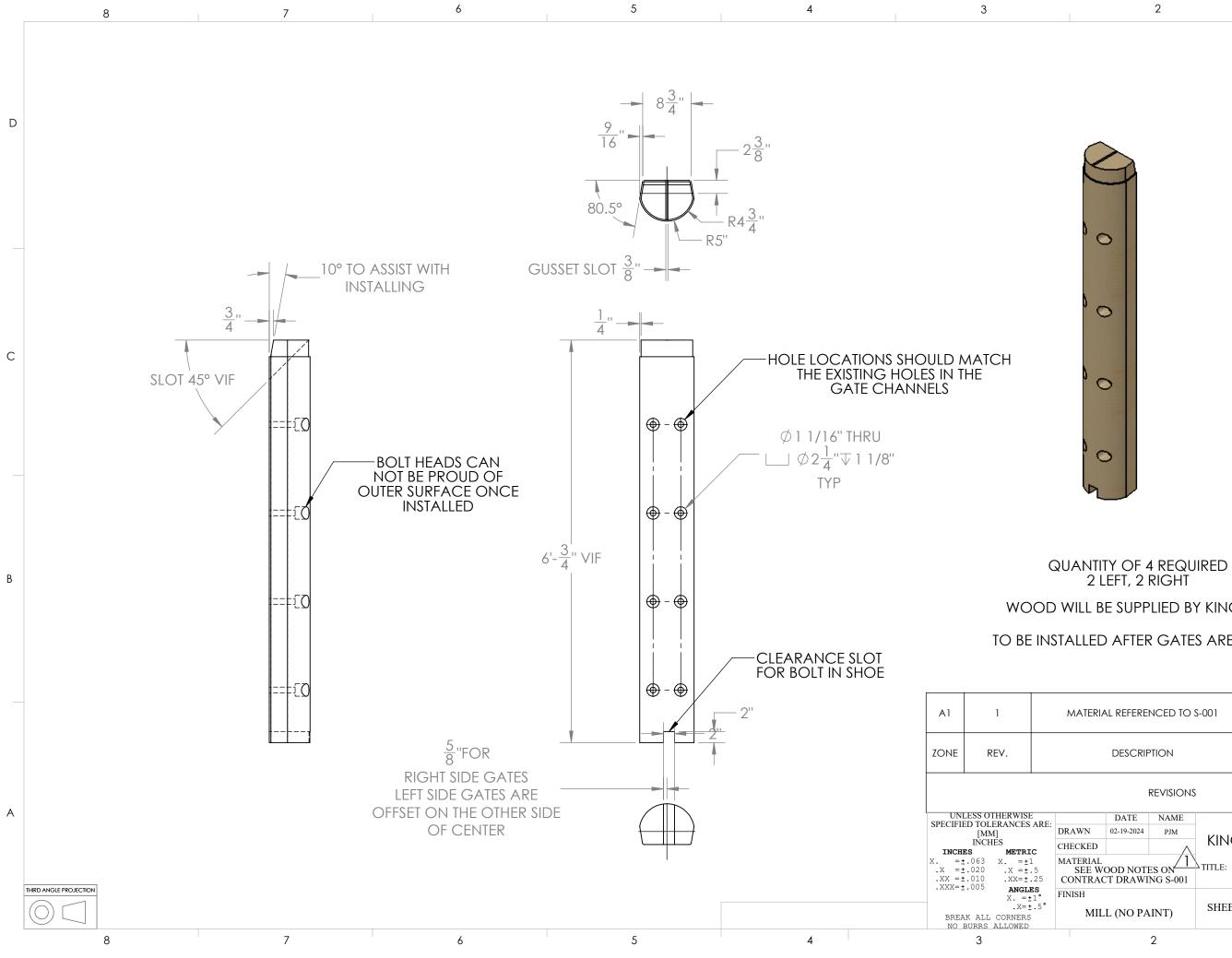
ITEM OPPORTUNITY SYNOPSIS

Scouting Number:	2024-078				
Name of the item to be scouted:	Quoins				
State item to be used in:	Vermont				
Describe the Item:					
Please describe the item application/the end use of the item.	Looking for someone to be able to make the quoins as described in the attached drawing. This is for a Lock system, construction that needs to be in place for the boating season				
Supplier Information:					
Type of Supplier Being Sought (select from the list below):					
Manufacturer	Х				
Contract Manufacturer					
Distributor					
Other (Please Specify)					
Reason for Scouting Submission (select from the list below)					
2nd Supplier					
Price					
Re-Shore					
Past supplier no longer available	Х				
New Product Startup					
BABA					
Other (Please Specify)					
Summary of Technical Specifications and Performance Requirements:					
Describe the manufacturing processes (elaborate to provide as much detail as possible)	Probably needs a CNC router 4'x8' the Southern Pine material has been procured already.				
Provide dimensions / size / tolerances / performance specifications of the item	6 feet long, 9 inches wide, quoin for dock				
List required materials needed to make the product, including materials of product	Southern Pine				
components, if applicable	Southern Pine				
Are there applicable certification requirements?					
Yes					
No	x				
Please explain:					
Are there any applicable regulations that apply to the production of this item?					
Yes					
No	x				
Please explain:					
Are there any other standards / requirements?					
Yes					
No	X				
Please explain: Additional Comments:					
Additional technical comments:					
Volume and Pricing:					
Estimated Potential Business Volume (i.e. #units per day, month, year):	4 pieces				
Estimated Target Price/Unit Cost Information:	based on availability				
Delivery Requirements:					
When is it needed by? (Immediate, 30 days, 6 months, etc.)	April 2024				
Describe packaging requirements (i.e. individually/group packaging, etc.)	protective				
Where will this item be shipped?	Vermont				
Additional Comments:					
Is there other information you would like to include?					



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	DATE	NAME					
AWN	02-19-2024	PJM	KINGSBURY COMPANIES LLC				
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MATERIAL REFERENCED TO \$-001	Fri 03/22/2024	PJM	
DESCRIPTION	DATE	USER	

TO BE INSTALLED AFTER GATES ARE PAINTED

WOOD WILL BE SUPPLIED BY KINGSBURY

В

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