## ITEM OPPORTUNITY SYNOPSIS

| Scouting Number: | 2024-017 |
| :---: | :---: |
| Name of the item to be scouted: | Tempered Glass Cut To Specifications |
| State item to be used in: | Louisiana |
| Describe the Item: |  |
| Please describe the item application/the end use of the item. | Potential supplier/manufacturer will need to supply tempered glass (3.2MM (1/8")) cut to specifications with rounded edges. |
| Supplier Information: |  |
| Type of Supplier Being Sought (select from the list below): |  |
| Manufacturer | x |
| Contract Manufacturer |  |
| Distributor |  |
| Other (Please Specify) |  |
| Reason for Scouting Submission (select from the list below) |  |
| 2nd Supplier | x |
| Price |  |
| Re-Shore |  |
| Past supplier no longer available |  |
| New Product Startup |  |
| BABA |  |
| Other (Please Specify) |  |
| Summary of Technical Specifications and Performance Requirements: |  |
| Describe the manufacturing processes (elaborate to provide as much detail as possible) | controlled thermal or chemical treatments to increase the strength compared with normal glass cut to specification with rounded edges. |
| Provide dimensions / size / tolerances / performance specifications of the item | Please see attachment for glass sizes. |
| List required materials needed to make the product, including materials of product components, if applicable | Tempered glass, 3.2MM thick |
| Are there applicable certification requirements? |  |
| Yes |  |
| No | X |
| Please explain: |  |
| Are there any applicable regulations that apply to the production of this item? |  |
| Yes |  |
| No | x |
| Please explain: |  |
| Are there any other standards / requirements? |  |
| Yes |  |
| No | x |
| Please explain: |  |
| Additional Comments: |  |
| Additional technical comments: |  |
| Volume and Pricing: |  |
| Estimated Potential Business Volume (i.e. \#units per day, month, year): | Please see attached specification sheet for estimated volumes. Purchased 3-4 times per year. Customer is willing to split shipments for domestic suppliers. |
| Estimated Target Price/Unit Cost Information: | Price range for various sizes are $\$ 0.21$ to $\$ 2.02$ per pane. Typical container load cost is $>\$ 10,000$ delivered to destination. |
| Delivery Requirements: |  |
| When is it needed by? (Immediate, 30 days, 6 months, etc.) | Container usage is once per 3-4 months. |
| Describe packaging requirements (i.e. individually/group packaging, etc.) | Packaging is wooden crates the size of a pallet. Glass can be combined to optimize packaging. |
| Where will this item be shipped? | Covington, LA |
| Additional Comments: |  |
| Is there other information you would like to include? | Current suppliers are in China \& USA. Product shipped in containers. US suppliers ship in Gaylords via LTL. |

3.2mm clear tempered glass,irregular shape according to drawings

| ITEM | DIMENSION INCH |  |  | DIMENSION MM |  |  | QTY |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | A | B | C | A | B | C |  |
| GL-FQ14-B | $71 / 8$ | $73 / 8$ | $31 / 8$ | 181 | 187 | 79 | 550 |
| GL-FQ14-D | $61 / 4$ | 67/8 | 25/8 | 159 | 175 | 67 | 800 |
| GL-FQ14-S | $71 / 2$ | 8 | 33/8 | 191 | 203 | 86 | 1850 |
| GL-FQ14-T | $71 / 4$ | 4 | 23/4 | 184 | 102 | 70 | 3150 |
|  |  |  |  |  |  |  | 6350 |
|  |  |  |  |  |  |  |  |
| GL-FQ18-B | 83/8 | $91 / 2$ | 41/2 | 213 | 241 | 114 | 900 |
| GL-FQ18-D | $71 / 2$ | 87/8 | 4 | 191 | 225 | 102 | 1500 |
| GL-FQ18-S | 83/4 | 10 | $45 / 8$ | 222 | 254 | 117 | 3500 |
| GL-FQ18-T | 81/2 | $41 / 4$ | 33/4 | 216 | 108 | 95 | 5900 |
|  |  |  |  |  |  |  | 11800 |
|  |  |  |  |  |  |  |  |
| GL-FQ21-D | 81/2 | 10 | 47/8 | 216 | 254 | 124 | 1500 |
| GL-FQ21-S | 93/4 | 111/8 | 53/4 | 248 | 283 | 146 | 3600 |
| GL-FQ21-T | $91 / 2$ | $51 / 4$ | $43 / 4$ | 241 | 133 | 121 | 5700 |
| GL-FQ21-YT | 91/8 | 47/8 | 43/4 | 232 | 124 | 121 | 300 |
|  |  |  |  |  |  |  | 11100 |
|  |  |  |  |  |  |  |  |
| GL-FQ24-D | 10 1/4 | 115/8 | 61/8 | 260 | 295 | 156 | 1000 |
| GL-FQ24-S | 11 1/2 | 125/8 | 7 | 292 | 321 | 178 | 2600 |
| GL-FQ24-T | $113 / 8$ | $71 / 2$ | 53/4 | 289 | 191 | 146 | 3700 |
| GL-FQ24-YT | 111/8 | 67/8 | 53/4 | 283 | 175 | 146 | 500 |
|  |  |  |  |  |  |  | 7800 |
|  |  |  |  |  |  |  |  |
| GL-FQ27-D | 10 5/8 | 125/8 | 6 | 270 | 321 | 152 | 800 |
| GL-FQ27-S | $123 / 8$ | $141 / 4$ | $71 / 4$ | 314 | 362 | 184 | 2100 |
| GL-FQ27-T | 12 1/8 | 67/8 | $61 / 4$ | 308 | 175 | 159 | 3050 |
| GL-FQ27-YT | $113 / 4$ | 65/8 | $61 / 4$ | 298 | 168 | 159 | 250 |


|  |  |  |  |  |  |  | 6200 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :---: |
|  |  |  |  |  |  |  |  |
| GL-ITL20-B | 8 | $143 / 4$ | $43 / 4$ | 203 | 375 | 121 | 150 |
| GL-ITL20-D | 7 | $141 / 4$ | $37 / 8$ | 178 | 362 | 98 | 200 |
| GL-ITL20-S | $81 / 8$ | $151 / 4$ | $43 / 4$ | 206 | 387 | 121 | 450 |
| GL-ITL27-B | $103 / 8$ | $195 / 8$ | $63 / 8$ | 264 | 498 | 162 | 200 |
| GL-ITL27-D | 9 | $183 / 4$ | $51 / 4$ | 229 | 476 | 133 | 200 |
|  |  |  |  |  |  |  | 1200 |
|  |  |  |  |  |  |  |  |
| GL-ITL27-S | $101 / 2$ | $201 / 4$ | $63 / 8$ | 267 | 514 | 162 | 450 |
| GL-LS25-B | $103 / 8$ | 11 | 5 | 264 | 279 | 127 | 50 |
| GL-LS25-D | $93 / 8$ | $101 / 2$ | $43 / 8$ | 238 | 267 | 111 | 100 |
| GL-LS25-S | $105 / 8$ | $111 / 2$ | 5 | 270 | 292 | 127 | 300 |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |

