

ITEM OPPORTUNITY SYNOPSIS

Name of the item to be scouted: Hot forged Tie Rods and Ball Joints

State item to be used in: Maine

Describe the Item:

Please describe the item application/the end use of item. 1.)Type of material: Steel (SAE1045) 2). Size: SBJ 90mm(L) x 90mm(W) x 20mm(H), 0.5kgs TTE 225mm(L) x 50mm(W) x 26mm(H),1.0kgs

Supplier Information:

Type of Supplier being sought (select from list below)

Manufacturer

Contract Manufacturer

Distributor

Other (please specify)

Reason for scouting submission (select from list below)

2nd Supplier

Price

Re-Shore

Past supplier no longer available

New Product Startup

BABA

Other (please specify)

Summary of Technical Specifications and Performance Requirements:

Describe the manufacturing processes (elaborate to provide as much detail as possible). Hot Forged

Provide dimensions / size / tolerances / performance specifications of the item. Size: SBJ 90mm(L) x 90mm(W) x 20mm(H), 0.5kgs TTE 225mm(L) x 50mm(W) x 26mm(H),1.0kgs

List required materials needed to make the product, including materials of product components, if applicable. Steel (SAE1045)

Are there applicable certification requirements?

Yes

No

Please Explain:

IATF 16949

ISO 9001

Other

ISO 14001

Are there any applicable regulations that apply to the production of this item?

Yes

No

Please Explain:

Are there any other standards, requirements?

Yes

No

Please Explain: Looking for a company that has either made parts for Toyota or is currently making parts for Toyota.

Additional Comments:

Additional technical comments:

Volume and Pricing:

Estimated Potential Business Volume (i.e. #Units per day, month, year): Ball Joint sales 1.5 - 2 million per year for the next 3 years Tie Rods 150K to 250K per year for the next 3 years

Estimated Target Price / Unit Cost Information: Do not have this information from the client yet.

Delivery Requirements:

When is it needed by? (Immediate, 30 days, 6 months, etc) 60 days

Describe packaging requirements (i.e., individually/ group packaging). Palletized

Where will this item be shipped? Maine